

Naveen Unni



Overview

Naveen is the Managing Partner of McKinsey's Chennai office and leads McKinsey's Sustainability practice in India. He has recently returned after 9 years in Australia where he set up and ran their Perth office. He was in McKinsey India from 2003-12, and was elected partner in 2011.

Before he left for Australia, Naveen built McKinsey's leadership development practice in 2008

In addition, he built the electric power and utility practice for McKinsey in Australia and is passionate about helping organisations develop their individual and collective leadership potential.

He is passionate about gender equity and education for all, working with leading NGOs in both areas

Engagement experience (selected examples)

- Identified and developed the business plan for new business opportunities for a Indian manufacturer
- Developed the sustainability narrative for a leading Indian conglomerate
- Supported IPO story creation for a leading Indian real estate company
- Led a comprehensive business transformation for a A\$6B Australian agri co-operative
- Led a business transformation for several Australian utilities (2 T&D, 1 gentailer) across public and private sector – covering all areas (retail, generation, external spend, overheads)
- Led digital strategy and transformation for an Australian health insurer, including system procurement and business process transformation
- Created analytics capability for a large Australian retail conglomerate – built a ~10 member analytics team and deployed multiple analytics use cases over a 12 month period
- Led a business transformation at an Australian mining company – comprehensive scope covering all business areas over an 18 month period
- Led the organization transformation for a leading SE Asian utility – designed performance management and talent management / development systems
- Supported a multi-year leadership development program at a major Indian infrastructure company
- Developed the global natural gas strategy for a leading oil and gas MNC

Other roles

- Advisory board member, University of Western Australia business school (top 100 global university)
- Advisory board member, KC High School (IB school based in Chennai)

Education

- Naveen did his MBA from Indian Institute of Management Ahmedabad (2003) and B. Tech in Civil Engineering from Indian Institute of Technology Madras (2001)
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